## Message Text

UNCLASSIFIED

PAGE 01 NAIROB 07394 260939Z

53

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

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R 260726Z AUG 75

FM AMEMBASSY NAIROBI

TO USDOC WASHDC

INFO SECSTATE WASHDC 4785

UNCLAS NAIROBI 7394

E.O. 11652: N/A

TAGS: BEXP, KE

SUBJ: WTDR/FTI VIKING LIMITED

REF: USDOC 11166

1. KENYA 2. CNTRY CODE 779 3. SER. NO. 0015400

R. VIKING LIMITED 5. P.O. BOX 41428, KIJABE STREET

6. NAIROBI, KENYA.

7. ESTABL. 1956 8. EMPL: 9 9SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTS IN FOLLOWING COUNTRIES LISTED IN ORDER OF IMPORTANCE: KENYA, UGANDA, TANZANIA, RWANDA, SUDAN, ETHIOPIA, SOMALIA. ZAMBIA AND MALAWI.

12. RPT. DATE: 082275

 $13A.\ 28600/235\ AGT.\ DIST.\ IMP\ INDUSTRIAL\ ORGANIC\ CHEMICALS$ 

13B. 35000/23 AGT. DIST. OF MACHINERY, EXCEPT ELECTRICAL

 $13C.\ 36000/23\ AGT.\ DIST.\ OF\ ELECTRIC\ AND\ ELECTRONIC\ EQUIPMENT$ 

13D. 50000/234 AGT. DIST. EXP. OF DURABLE GOODS

13E. 51000/423 EXP. AGT. DIST. OF NON-DURABLE GOODS FROM KENYA AND UGANDA.

14. CONTACT: MR. J.R. LEES TITLE: MANAGING DIRECTOR UNCLASSIFIED

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PAGE 02 NAIROB 07394 260939Z

15. CABLE: VIKING NAIROBI 16. TELEX: N/A

17. TEL: 25297/20977

18. FINANCIAL REFERENCES: KENYA COMMERCIAL BANK LTD., P.O. BOX 30081, NAIROBI, KENYA.

19. TRADE REFS: CREDIT DEPT., E.I. DUPONT DE NEMOURS AND CO. INC., WILMINGTON DEL, U.S.A.

20. AGENCY REP. OF (19) ABOVE FOR PACKAGING FILM AND PLASTIC RESINS ACQ. 1962; AMERICAN STANDARD SANITARY CORP. FOR SANITARY WARE ACQ. 1961; FIFTY ONE OTHER FIRMS ALL OVER THE WORLD FOR VARIED PRODUCTS (SEE 13 ABOVE).

21. THIS IS ONE OF THE MOST IMPORTANT MANUFACTURERS REPRESENTATIVES IN KENYA WITH CONTACTS IN MANY COUNTRIES FOR ALL TYPES OF PRODUCTS. IT HAS AN AUTHORISED CAPITAL OF \$115,000 AND PAID UP CAPITAL OF \$1,500. ITS HEAD OFFICE IS IN NAIROBI.

MR. J.R. LEES AND MRS. N.H. CCOCBURN ARE THE DIRECTORS

WHO ARE WELL RECOMMENDED BY THEIR LOCAL BANKERS. RECOMMENDED AS A TRADE CONTACT FOR U.S. FRIMS.

22. PREPARED BY E.R. FELIX-NUYAGA  $\;$  APPROVE BY PAUL T. WALTERS MARSHALL

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:

Disposition Reason: Disposition Remarks:

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TAGS: BEXP, KE To: COM

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